

IDA

ZOOM MEETING

AUGUST 20, 2020

The meeting was called to order by Chairman Tomlinson, at 2:00 P.M. The Executive Director, Ms. Wilt, called the roll with the following Members answering:

Steve Tomlinson, Chairman
William Farber, Vice Chairman
Tim Brownsell
Tim Pine
James Bateman

Absent:
Robert Peck

Also Present:
Christy Wilt, Executive Director

Minutes:
Motion to accept the minutes of the June 16, 2020 by Mr. Pine, seconded by Mr. Bateman. Carried.

Financial Report:
Ms. Wilt stated that in the last two months our loan recipients have all begun repayment on their loans. In the NBT Bank Account there is \$356,603.48. In the Community Bank there is \$72,887.73. Mr. Bateman asked how much of that is unobligated. Ms. Wilt stated it is all unobligated.

Mr. Farber made a motion to accept the Financial Report. Seconded by Mr. Pine. Carried.

Payment of Bills:

Rose & Kiernan (Commercial Crime Policy)	\$248.00
McClary Media, Inc. (Ad – PPE Grant)	\$103.50

Motion to pay bills as audited by Mr. Brownsell, seconded by Mr. Bateman. Mr. Bateman asked how much of the PPE money has been distributed. Ms. Wilt stated she had 19 applicants; she still has \$500. 14 checks have been distributed, 5 she is still waiting for receipts and 1 is left open. She asked that if anyone knows of anyone who can use the 1 remaining please have them call her. Mr. Bateman asked if any checks were sent to people in Long Lake, he did spread the word regarding it. Ms. Wilt stated yes, quite a few, it was spread throughout the County pretty evenly. Motion Carried.

New Business:
Ms. Wilt stated that she does not have any new business.

Old Business:

Bird Loan Application – Ms. Wilt stated that this application was for a float plane. She did some research and did get the value of the plane verified. She was told that it is worth what Mr. Bird is paying for it. Mr. Bird has also obtained his life insurance policy, which we can be added to. He is only creating one job. Since he started to get this plane, the price has gone up \$7,000 because they had to do the engine overhaul service, which was required. Mr. Bird will pay for that, so he will be into it for \$37,000. Ms. Wilt stated he is asking the IDA for \$95,000. The plane is assessed for around \$126,000. Mr. Bateman asked if the assessment is in writing. Ms. Wilt stated yes. Mr. Tomlinson asked if the IDA is named on the life insurance policy. Ms. Wilt stated he will add the IDA to the policy once we give him a loan. Mr. Farber asked what the amount of the life insurance is. Ms. Wilt stated \$250,000. Ms. Wilt stated that the one job created is full time. Ms. Wilt stated that he hopes to have the business running next summer. Mr. Farber asked how does the industry do financing for planes, what do they review, what percentage of value do they loan against a plane. Are there standards? Ms. Wilt stated her contact said that most of the ones he does, they require 20-25% down to purchase the plane. The value he gave on this plane for wholesale is \$127,943 with a retail of \$153,855. The Board continued to discuss the application.

Mr. Bateman made a motion to approve the loan to Mr. Bird, with the prior conditions regarding insurance etc. Seconded by Mr. Brownsell. Carried.

Ms. Wilt stated she doesn't have any other Old Business. She gave an update on the Woods Inn. On the large loan, he has been making payments and is current. He has not been paying on the smaller loan. Mr. Farber asked if we are comfortable that he is not waiting to hear from the IDA and that he understands that he needs to start paying or reach out to us. Ms. Wilt stated that maybe it is time for him to get a reminder from us again, because the last correspondence was from the attorney. She will send him a delinquency reminder. Mr. Farber stated that it is a good idea and remind him, really clear, so there is no shadow of a doubt, that it is not only due but the ball is in his court. Ms. Wilt stated she will share it with the Chairman for review before she sends it.

Mr. Farber asked what the status of the diner in Blue Mt. Lake is. He stated we loaned them money as a business, at a minimum we should be pursuing them for formal updates as to where the project is. They haven't come anywhere near meeting the timeframe that they had proposed to us. Mr. Tomlinson asked if the loan is current. Ms. Wilt stated yes. Mr. Farber stated that it is not a matter of them not performing on the repayments, but all of our loans are business loans and were done to create economic activity within the County. So, when you have one that we did that did the capital investment but we are not seeing any economic performance under it, no sales tax, no jobs, no economic activity within the community he feels we have an obligation to pursue the opening of that business. Ms. Wilt stated we issued that loan in April 2018, she has been giving updates, but the last update that she received was in February where she just got the equipment for the dish washing room. They are just moving along a little at a time. Mr. Tomlinson asked if they have a projected opening date. Ms. Wilt stated they still don't have a cook. They have been sending all the receipts for everything they have bought. They do not have a projected opening date that she knows of.

As there was no further business, motion to adjourn by Mr. Bateman, seconded by Mr. Farber. Carried.